

Message Text

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21

ORIGIN COME-00

INFO OCT-01 ISO-00 EB-07 NEA-10 PA-02 USIA-15 /035 R

66620

DRAFTED BY:COM/SAD:BRENBORG:EMB

APPROVED BY:EB/OCA/CM:LKLIEFORTH

COM/SAD:JEMURRIN

COM/CAGNE:PBHALE

COM/EM/JDOYLE

NEA/RA:KKOLB

----- 121034

R 161847Z APR 76

FM SECSTATE WASHDC

TO AMEMBASSY KUWAIT

AMEMBASSY MANAMA

AMEMBASSY JIDDA

AMEMBASSY ABU DHABI

INFO AMEMBASSY PARIS

UNCLAS STATE 092710

E.O. 11652: N/A

TAGS: BEXP, KU, BA, SA

SUBJECT: STATE OF MARYLAND GROUP TRAVEL TO THE
MIDDLE
EAST

REF: JIDDA PLEASE PASS MACAUTHOR IN RIYADH

1. STATE OF MARYLAND DEPARTMENT OF ECONOMIC AND
COMMUNITY DEVELOPMENT ORGANIZING A VISIT TO THE MIDDLE
EAST FOR MAY/JUNE, 1976, AS FOLLOW-UP ON THEIR JANUARY
1976 IOGA TRADE MISSION TO IRAN, KUWAIT, SYRIA AND SAUDI
ARABIA. FOLLOW-UP VISIT WILL BE MADE UP LARGELY OF
MEMBERS IN THE JANUARY MISSION BUT WILL ALSO INCLUDE A
FEW NEW PARTICIPANTS. ALL HAVE INTERNATIONAL EXPERIENCE.
STATE OF MARYLAND ADVISES AIRLINE RESERVATIONS OBTAINED
AND HOTEL ARRANGEMENTS IN PROCESS.

2. GROUP WILL TRAVEL FROM WASHINGTON VIA PARIS

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(5/19-21) TO KUWAIT (5/21-25), BAHRAIN (5/25-29), RIYADH

(5/29 - 6/2), RETURN TO BAHRAIN WEEK-END OF (6/2-4)
ENROUTE TO ABU DHABI (6/4-8). DOC WILL CABLE TRAVEL
DETAILS WHEN RECEIVED.

3. PRESENT COMPOSITION OF THE GROUP, PARTICIPANTS' FIELDS
OF BUSINESS OR PRODUCT PROMOTION INTERESTS, BUSINESS
INTERESTS OVERSEAS AND OTHER PERTINENT INFORMATION
FOLLOWS:

A. OFFICIAL STATE OF MARYLAND REPRESENTATIVE AND LEADER,
JACOB M. YINGLING, ASSISTANT SECRETARY FOR ECONOMIC
DEVELOPMENT, STATE OF MARYLAND DEPARTMENT OF ECONOMIC
AND COMMUNITY DEVELOPMENT, 1748 FOREST DRIVE, ANNAPOLIS,
MARYLAND 21401.

B. WILLIAM A. TOUCHARD, JR., PRESIDENT, AND JOHN W.
TRAGESER, JR., VICE PRESIDENT, THE POOLE AND KENT COMPANY,
4530 HOLLINS FERRY ROAD, BALTIMORE, MARYLAND 21227;
MECHANICAL CONTRACTOR; INTERESTED IN DIRECT SALES,
AGENCY ARRANGEMENT, JOINT VENTURE, LICENSING ARRANGEMENT.
MESSRS. TOUCHARD AND TRAGESER EXPECTED TO EACH COVER A
PART OF MISSION ITINERARY.

C. WAYNE C. HART, PRESIDENT, STRESCON INDUSTRIES, 3501
SINCLAIR LANE, BALTIMORE, MARYLAND 21213; PRE-CAST
CONCRETE; INTERESTED IN DIRECT SALES TO BOTH GOVERNMENT
AND PRIVATE SECTOR, AGENCY ARRANGEMENT, JOINT VENTURE,
LICENSING ARRANGEMENT.

D. JOSEPH W. CLAPP, VICE PRESIDENT, ATLANTIC INTER-
NATIONAL, 111 CHESAPEAKE PARK PLAZA, BALTIMORE, MARYLAND
21220; MODULAR BUILDINGS--HOUSING, OFFICE BUILDINGS,
SCHOOLS, MEDICAL FACILITIES, ETC.; INTERESTED IN DIRECT
SALES TO BOTH GOVERNMENT AND PRIVATE SECTOR; REPRE-
SENTED IN SAUDI ARABIA BY: (A) FOUAD ABDULLAH FOUAD,
P.O. BOX 806, AD DAMMAM, (B) SAUDI CATERING AND CON-
TRACTING, P.O. BOX 258, ALKHOBAR, (C) SAUDI CATERING
AND CONTRACTING, P.O. BOX 2266, JIDDA, (D) SAUDI
CATERING AND CONTRACTING, P.O. BOX 308, RIYADH,
(E) TRIAD INTERNATIONAL MARKETING, P.O. BOX 298 , JIDDA,
(F) TRIAD INTERNATIONAL MARKETING, P.O. BOX 6, RIYADH.

E. HAROLD L. ADAMS, AIA, PRESIDENT AND CHIEF EXECUTIVE
OFFICER, RTKL ASSOCIATES, INC., VILLAGE OF CROSS KEYS,
BALTIMORE, MARYLAND 21210; ARCHITECTS-PLANNERS-DESIGNERS-
ENGINEERS; INTERESTED IN PROVIDING PROFESSIONAL SERVICES
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TO FEDERAL, STATE, CITY GOVERNMENT AGENCIES, MEDICAL,
EDUCATIONAL, FINANCIAL INSTITUTIONS, COMMERCIAL/
INDUSTRIAL FIRMS--INSURANCE COMPANIES, PRIVATE DEVELOPERS,
MANUFACTURERS.

F. JOHN N. GATCH, JR., THE SITRA CORPORATION, SUITE
1000, 1100 17TH STREET, WASHINGTON, D.C. 20036; WILL BE
REPRESENTING SEVERAL CORPORATIONS.

G. NICHOLAS M. PSARIS, ASSISTANT VICE PRESIDENT,

MARYLAND NATIONAL BANK, INTERNATIONAL DIVISION, P.O. BOX 987, BALTIMORE, MARYLAND 21203; PROMOTING FULL INTERNATIONAL AND DOMESTIC MNB BANKING SERVICES; INTERESTED IN JOINT VENTURE, COORESPONDING BANKING RELATIONSHIPS, LOAN AND INVESTMENT POSSIBILITIES TO ALL AREAS OF THE ECONOMY.

H. JOHN M. WALTERSDORF, PRESIDENT, TRISTATE ELECTRICAL SUPPLY COMPANY, INC., P.O. BOX 469, 1741 DUAL HIGHWAY, HAGERSTOWN, MARYLAND 21740; ELECTRICAL APPARATUS AND SUPPLIES; INTERESTED IN DIRECT SALES, AGENCY ARRANGEMENT, JOINT VENTURE, DISTRIBUTORSHIP, LICENSING ARRANGEMENT; PRODUCTS ARE USED BY ELECTRICAL CONTRACTORS, INDUSTRIAL FIRMS, GOVERNMENT AGENCIES, ELECTRICAL UTILITIES; PRODUCT HANDLING REQUIRES LIGHT TECHNICAL AND ELECTRICAL TRAINING.

I. RICHARD H. HENKLE, PRESIDENT, FREE STATE EQUIPMENT CORPORATION, 2807 SISSON STREET, BALTIMORE, MARYLAND 21211. ADDITIONAL INFORMATION ON THIS PARTICIPANT WILL FOLLOW.

K. JOHN E. COBB, LYON ASSOCIATES, INC., 6707 WHITESTONE ROAD, BALTIMORE, MARYLAND 21207; ARCHITECTS--ENGINEERS--PLANNERS. MR. COBB IS STATIONED IN MIDDLE EAST AND WILL JOIN GROUP IN KUWAIT. ADDITIONAL INFORMATION ON THIS PARTICIPANT WILL FOLLOW.

4. PARTICIPANT LITERATURE MAILED BY STATE OF MARYLAND TO ADDRESSEE POSTS APRIL 9.

5. GROUP NOT PLANNING SEND ADVANCE OFFICER. CONTACTS FOR APPOINTMENTS BEING MADE THROUGH DIRECT CORRESPONDENCE WITH LEADS PREVIOUSLY DEVELOPED BY MISSION AND OTHER SOURCES.

6. SUBJECT GROUP NOT AN IOGA MISSION. HOWEVER, COMMERCE WOULD APPRECIATE WHAT ASSISTANCE POSTS ABLE PROVIDE. PARTICIPANTS WOULD APPRECIATE BEING MET AT AIRPORTS, UNCLASSIFIED

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PARTICULARLY IN RIYADH, BY EMBASSY PERSONNEL, IF FEASIBLE, AND, IF NEEDED, EMBASSY ASSISTANCE IN MAKING APPOINTMENTS UPON GROUP'S ARRIVAL.

7. OMISSION OF ITEM IN PARAGRAPH 3 SHOULD READ AS FOLLOWS:

J. JOHN W. STRIBLING, SALES MANAGER, ELLICOTT MACHINE CORPORATION, 1611 BUSH STREET, BALTIMORE, MARYLAND 21230. ADDITION INFORMATION ON THIS PARTICIPANT WILL FOLLOW. ROBINSON

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 16 APR 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976STATE092710
Document Source: CORE
Document Unique ID: 00
Drafter: COM/SAD:BRENBORG:EMB
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760146-0891
From: STATE
Handling Restrictions: n/a
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Legacy Key: link1976/newtext/t19760452/aaaabryc.tel
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Margaret P. Grafeld
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EO Systematic Review
04 MAY 2006

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Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
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Status: NATIVE
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TAGS: BEXP, KU, BA, SA
To: KUWAIT MULTIPLE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006